

**McMILLAN SHAKESPEARE LIMITED
CHAIRMAN'S ADDRESS**

I am pleased to report that your company, McMillan Shakespeare Limited, delivered a net profit, of \$11.3 million for the financial year ended 30 June 2006. Revenue from activities grew strongly to almost \$49 million. Dividends declared and now paid out of the year's profit amounted to 9.5 cents per share.

The result reflects an organisation that is focused on customer service and effective marketing programs.

The company has positioned itself for future growth from its core business activities and from the development of new products and services which we expect will gain further traction during this financial year. Our move into mortgage services and our attainment of an Australian Financial Services Licence which includes insurance services are examples of these new products and services.

In the service industry in particular, a business is only as good as its people and I am pleased to record and acknowledge the dedication, commitment and very hard work of our management and staff.

I now ask Anthony Podesta, Chief Executive Officer, to provide you with more information about the company's performance.